

The 5-star Barceló Bávaro Palace hotel is one of the top luxury hotels in Punta Cana, designed specifically for people who love constant sunshine, the gentle sound of the Caribbean breeze whispering in the palm trees, and beautiful crystal-clear waters with a coral reef. The hotel is beside one of the 10 most stunning beaches in the world.

## Installation details

- Location: Barceló Bávaro Palace La Antagracia, Dominican Republic www.barcelo.com
  Models: 2 x Immodelia S100 in hotel's main hot water lines 3 x Immodelia S250 for cooling towers
  - 4 x with S500 for cooling towers
- Installed by: InterClima

## **Installation purpose**

Most of the hotels in the area of Bávaro/Punta Cana in eastern Dominican Republic depend on ground water wells for their domestic water supply, using traditional water softening equipment to reduce the scale and hardness of the water. The fact is that some of these resorts have very poor maintenance resulting in extensive scaling of cooling towers and domestic hot water piping and equipment.

## The results

The project began with a mechanical room energy audit resulting in a great opportunity to upgrade the existing equipment with a very short payback period. The original installation was sold with an estimated payback of less than 2 years. To our customer's happy surprise, the actual payback was 9 months! The hotel maintenance manager is very impressed with the performance of the Vulcan systems, this opened up many additional opportunities including the subsequent chiller and cooling tower replacements.

Before Vulcan S100 was installed in hotel's main hot water line, the storage tanks had a solid 3 cm thick scale layer inside them and the pumping pressure from the booster set was at maximum while being unable to deliver adequate water pressure to the end of the line hotel rooms. After the 3 months period, an inspection of the inside of the storage tanks revealed that the scale layer was soft allowing them to mechanically clean them removing most of the calcium deposits. Other the following 12 to 18 months, the distribution lines also cleared up resulting in much improved flow and lower pumping costs from the booster sets.

The manager was instrumental in the approval of the resent trial installation of an S250 in the Royalton White Sands (Jamaica). We will continue to use the Barceló success in our future presentations.

